**Professional Profile**

A tech-savvy recent science graduate from a world top 1% university currently employed by one of the largest insurance companies in the UK. Proven track record of meeting and exceeding demanding targets in a professional environment coupled with solid analytical skills gained through work during bachelor’s degree where data analysis, interpretation and presentation were key components of the course.  
 **Core Skills**

* Analytical mindset
* Proficient with everyday technology/software/apps
* Excellent verbal/written communication skills
* Good eye for detail
* Introductory knowledge of Python
* Self-dependent/self-starter mindset
* Genuine people skills
* Ability and willingness to learn
* Scientific style report writing

**Career Summary**   
Nov 2017 – Present: **Domestic and General  
 Sales Advisor***Outline*  
Generating revenue for the company by meeting sales targets. Engaging with customers and informing them of insurance products for electrical goods and appliances.  
  
*Key Roles and Responsibilities*

* Recognising sales opportunities and acting decisively
* Creating and following up leads
* Keeping product knowledge up to date and relevant
* Maintaining professionalism and compliance always in line with FCA standards
* Providing efficient customer service when required

*Skills developed/Achievements*

* Strong interpersonal skills – ability to speak to anyone and quickly build rapport
* Ability to constantly learn, adapt and evolve new techniques/methods of work
* Meet demanding monthly targets and keep track of one’s own performance in order to ensure bonus is reached
* Maintaining a motivated and positive outlook during potentially emotionally draining times
* Objection handling
* Time management/organisational skills

Sep 2010 – Sep 2014: **Various employment while working abroad or travelling**

*Outline*  
Various forms of employment while working abroad, travelling or at home usually taking the form of hospitality/front of house roles.

**Education & Qualifications**Sep 2014 – Sep 2017: **University of Nottingham**  
 **BSc (Hons) Environmental Science   
 Classification: 2.1***Notable work and skills gained*

* Dealing with multifaceted datasets and case studies
* Analysis and interpretation of data using complex software
* Ability to quickly learn new technology and platforms
* Introductory classes taken in Python – basic knowledge of the coding world
* Regular scientific report writing including but not limited to displaying results in logical, easy to read format
* General problem solving
* Project management, time management and working to deadlines
* Ability to work either individually or in large multinational groups of colleagues

September 2010: **Bishop Vesey’s Grammar School  
 3 A levels/10 GCSE’s  
  
References – Available on request**